

**HUGHES & HURST**

GENERAL CONTRACTORS

913 EIGHTH AVENUE WEST  
CALGARY, Jan. 5th, 1932.  
ALBERTAO. Leigh Spencer Esq.,  
The Herald,  
Calgary.

Dear Sir:

The writer was to bring our name before you  
about this date

Re proposed alterations to Southam Building.

We have been operating in this City for more than twenty years, the present partnership being formed in 1922. Before that time Mr. Hurst superintended the building of the P. Burns Packing Plant and the writer was in charge of the building of the Drill Hall, besides other buildings of many kinds. Since our partnership and within the past few years we have erected and altered many buildings in this City amongst them being:-

The St. Mary's Boys' School.....by bulk contract.  
The Birks Building, the finest jewellery store on the continent  
by bulk contract.  
The Frigidaire Building for Bruce Robinson Electric  
by Cost plus contract.  
The Motor Car Supply Co.... by Cost plus contract.  
The Insurance & Exchange Building, an alteration job for  
J.F. Quigley Esq., by Cost plus contract.

We refer you to the owners of any of the above buildings and to the Imperial Bank for testimonials.

May we say that Mr. Hurst superintends all our work personally and every principal employee is a Britisher, thus assuring our clients that the money earned in our operations is distributed in Canada.

We thus place ourselves before you as contractors and would be pleased to talk matters over further at your request.

Yours very truly,

Hughes & Hurst,  
*H. Hurst**J. 1932*